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滙港資訊

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HUAWEI



ICT Award Celebration Party

23 - 4 - 2015

HONG KONG
ICT AWARDS 2015
香港資訊及通訊科技獎



Best Business Solution (Product) – Silver Award
「最佳商業方案（產品）」銀獎

Best Business Solution (Product) – The Most Innovative Cloud (Product) Award
「最佳商業方案（產品）最具創意雲端」大獎



雙子星
INVESTRRADE



infocast
滙港資訊

InvesTrade

Multi-Market Agent Solution
多市場「中介人方案」

SH-HK Stock Connect



滬港通 pilot programme
enabling unprecedented
mutual-market access



Barriers to Entry



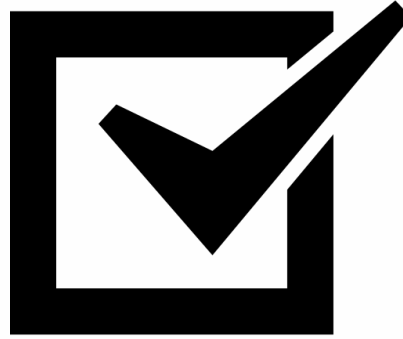
Time

7 months



Uncertainty

Unknown factor



Requirements

System upgrade



Participation Cost

\$500,000+ capex

Low Participation Rate

Opportunity



Eliminate the barriers to entry
to join the Stock Connect



雙子星
INVESTTRADE

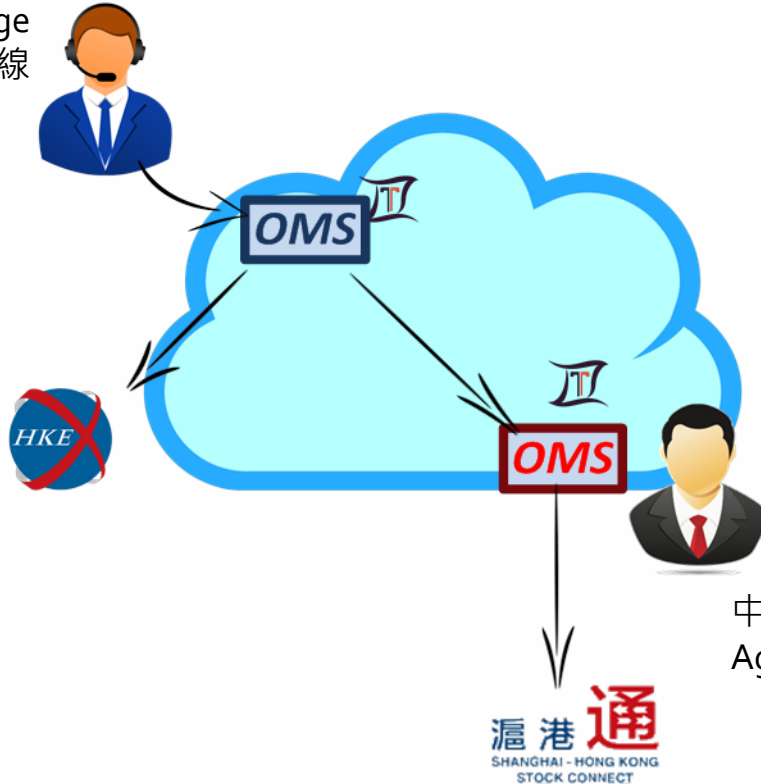
Agent Solution / 「中介人方案」

Innovation



How it works

Underlying Brokerage
下線

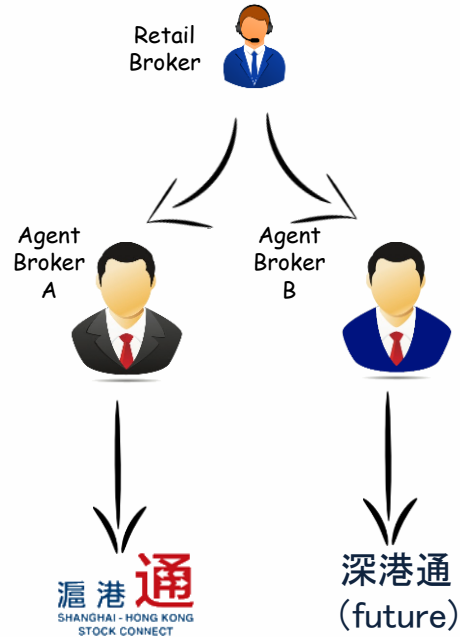


Centralized
Multi-Tenant OMS
on the **Cloud**

Benefits



Benefits to Broker



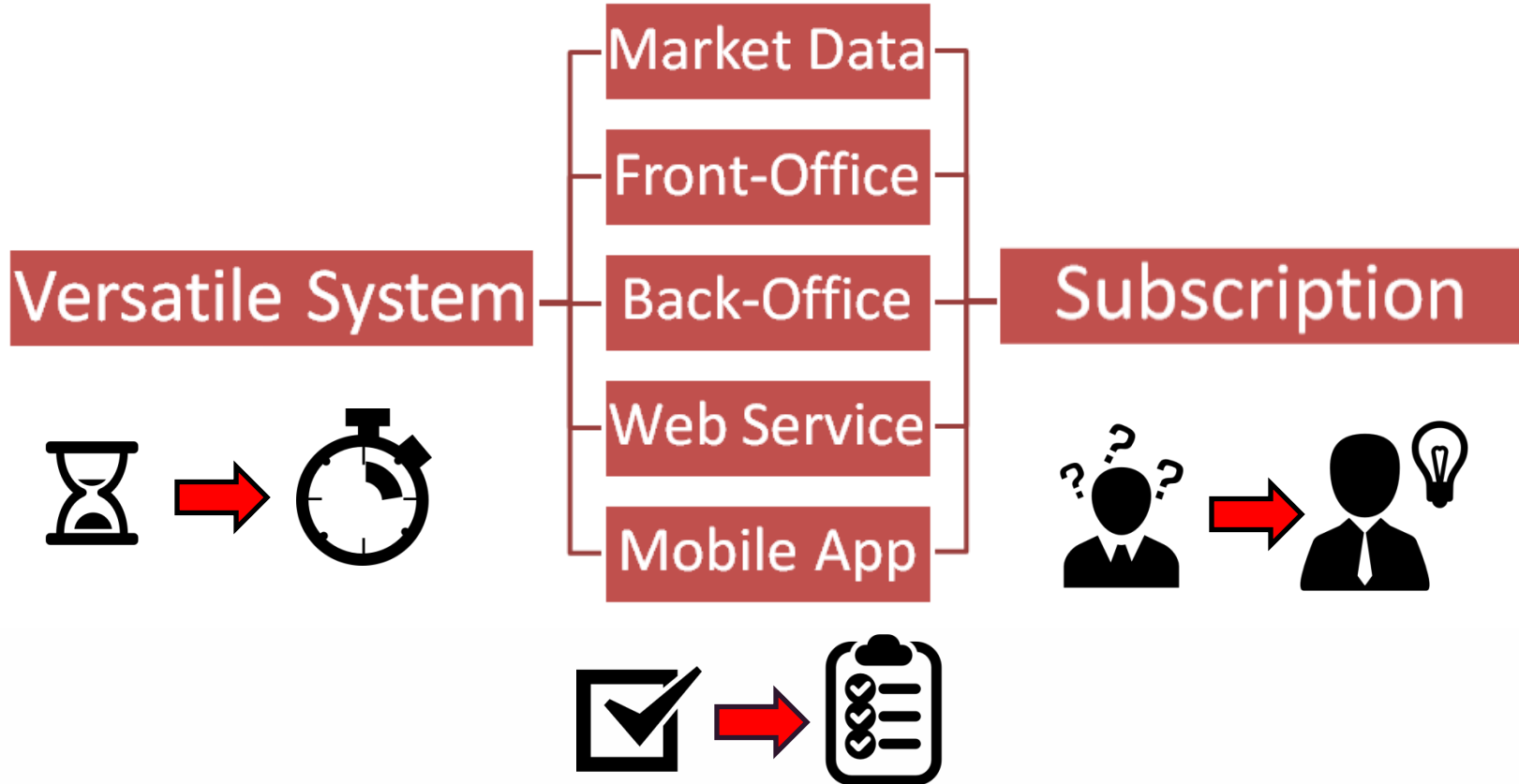
Zero-Investment Multi-Market Access

Benefits to Agents



Increased Throughput & Revenue

Unique Software



White-Label



Mobile Trading App



Web Trading Service



Leading Infrastructure



SOFTWARE

Infocast InvesTrade Agent Solution



HARDWARE

Huawei FusionCube



DATABASE

Oracle DB

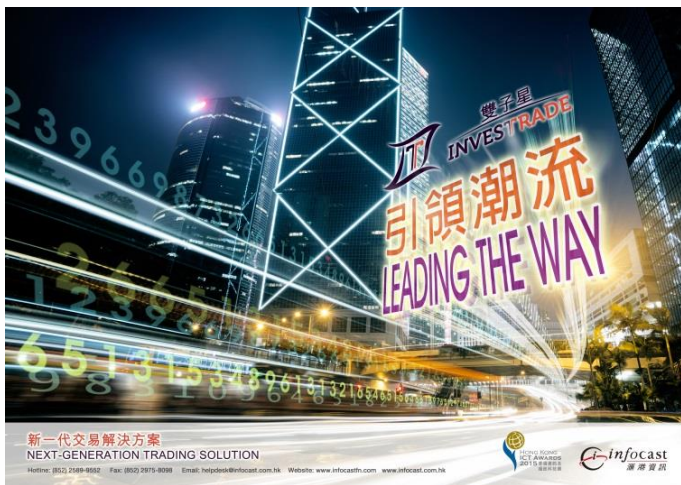


PREMISES

HKT SkyExchange



High Performance, Low Cost



Process	Regular Solution	INVESTRADE
Order Latency	200ms	100ms
Order Throughput (per second)	60	500
Cost	\$500,000+ (capex only)	\$2,000/month (per terminal)
Implementation	8 Months	3 weeks

Best Quality



- High Availability (HA)
- Rapid Failover
- Data Security Procedures
 - Control Reported by KPMG
- Independent QA Team



Why does InvesTrade matter?



1. Fundamental **business operation** change
2. Pioneer **cloud computing**
3. Level the **brokerage** playing field
4. More choice for **investors**

Roadmap



- SH-HK Stock Connect
- SZ-HK Stock Connect
- Multi-Market Expansion
- Buy-Side Firms





您的可靠交易平台夥伴
Trusted Trading Solutions Provider

(852) 2589 9552 / helpdesk@infocast.com.hk / www.infocastfn.com



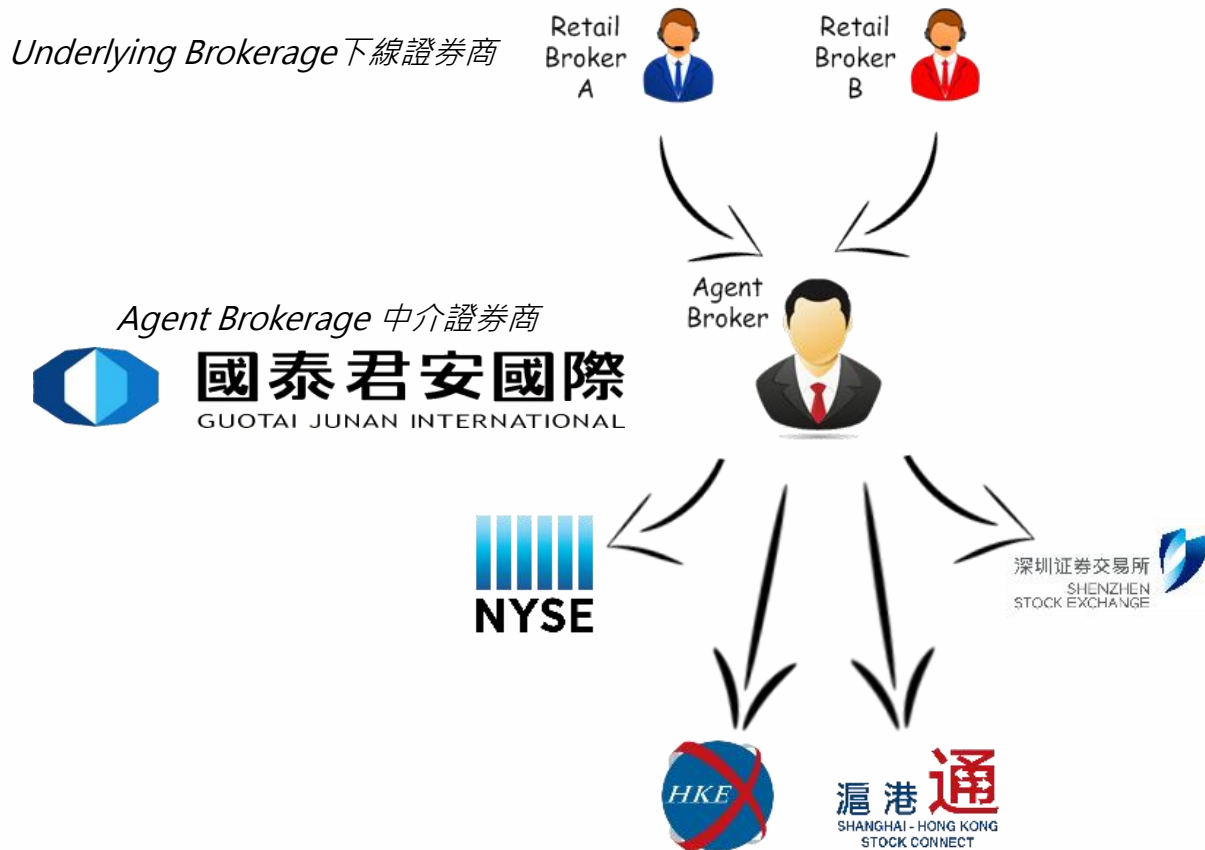
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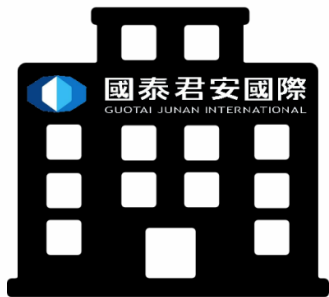
Case Study

Agent Solution / 中介證券商方案

Case Study



3 Steps – Go Live



1. Account Opening



2. Setup, Training



3. White-Label

滬港通
SHSC

深港通
SZSC

港交所
HKEx

美國
US



雙子星
INVESTTRADE

Benefits



Cost Effective

Low Operation Risk

Time To Market

3 Weeks
Implementation

Promotion



國泰君安國際

GUOTAI JUNAN INTERNATIONAL

Special ICT Award Win Promotion

- Waived monthly subscription fee for first 6 months
- Limited availability until June 2015
- **Act Now!**





Infocast x Huawei

FusionCube

Converged Cloud Infrastructure



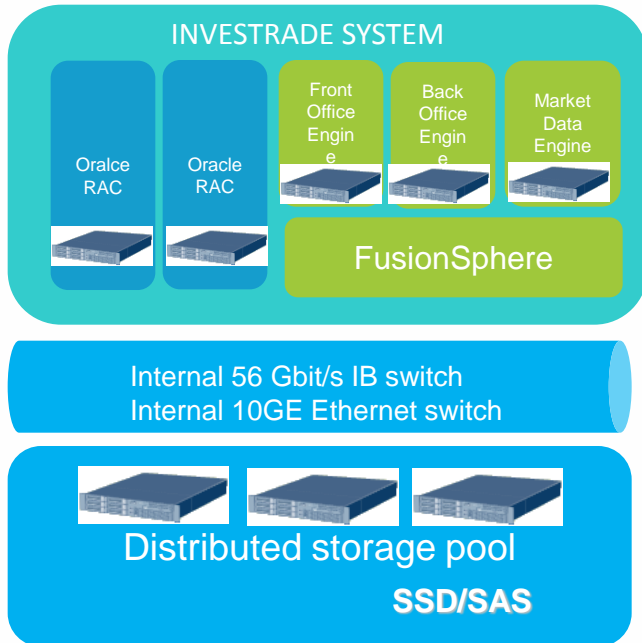
To make the Agent Solution a reality, we needed **innovative infrastructure** with:-

1. **Low Cost**
2. **Fast Response Rate**
3. **No Bottlenecks**
4. **Reliable & Resilient**
5. **Easy Scalability**

What is FusionCube?



Converged IaaS Appliance



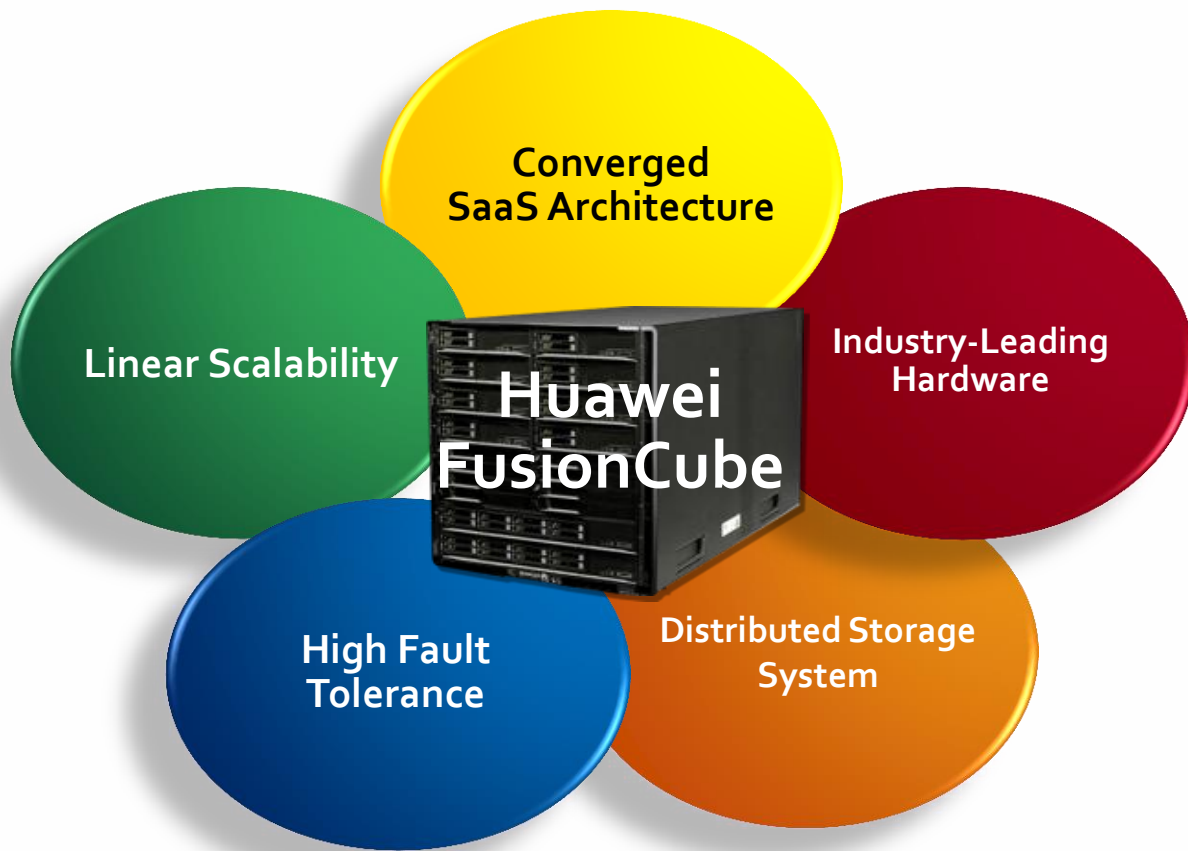
Includes:-

- *Computing*
- *Networking*
- *Storage*
- *Cloud Platform*
- *Management*

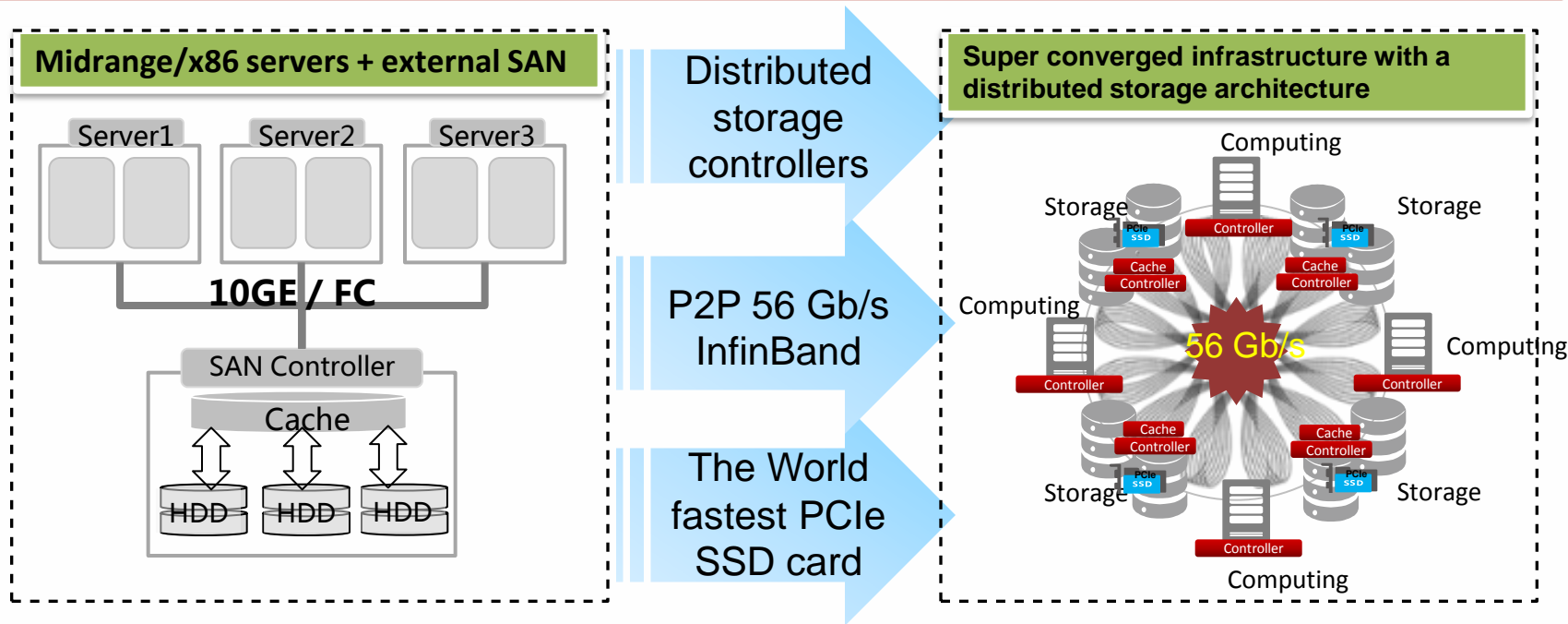
Savings:-

- *No cables*
- *50% less power use*
- *70% less space*
- *Simple installation*

The Advantage of FusionCube



Fully-Distributed Storage System

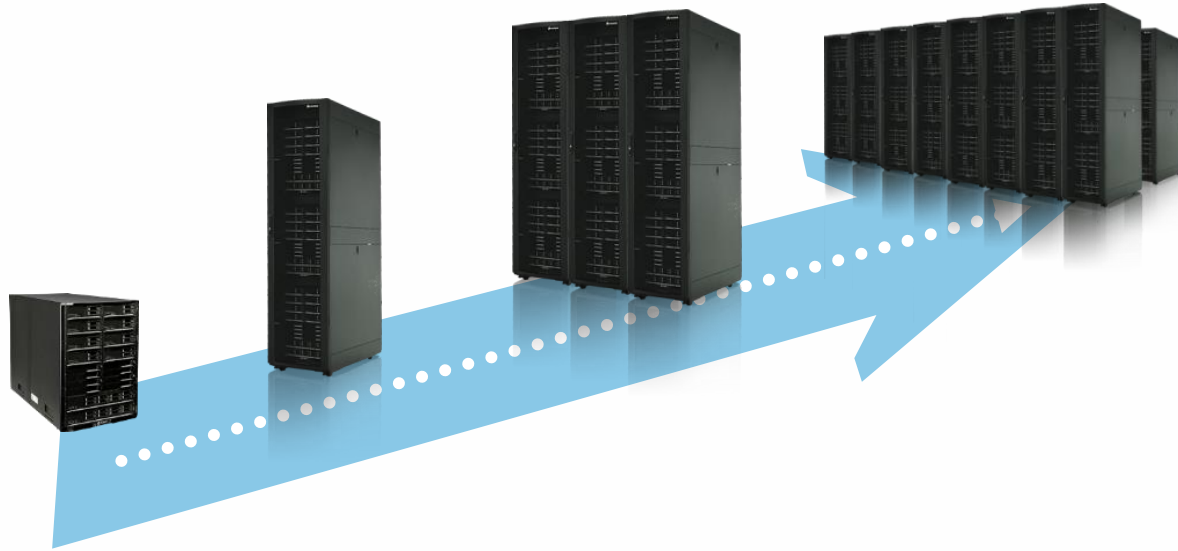


Processing of ten millions of concurrent user requests

Incredible Scalability



Linear + Flexible + Stack



- *Vertical + Horizontal*
- *Flexible hybrid of physical server & VM deployment*
- *20 chassis stack*
- *Saves 50% space*

Support Various Commercial Databases



Information Management Solution Portal **IBM**

Huawei FusionCube

Validated for DB2 LUW 10.5

Support for mainstream commercial databases

- ❑ Supports mainstream databases, including Oracle, IBM DB2, and Microsoft SQL Server.
- ❑ Passes SAP certification and has proven to be the world's fastest HANA platform.

Open, efficient database platform

- ❑ Efficient, converged network + Distributed storage + PCIe SSD = High performance
- ❑ Open architecture and flexible software licensing
- ❑ Shared platform, not subject to a specific database

Global Successful Stories



Finance & Retail	Manufacturing	Carrier	Public Department	Education
<p>Spanish Exchanges</p>  <p>Hong Kong Infocast</p>  <p>CITIC Trust</p>  <p>中信信托有限责任公司 CITIC Trust Co., Ltd.</p> <p>Italian Retail</p> 	<p>SAP Labs China</p>  <p>Germany Helipark</p>  <p>Spanish GAMO</p>  <p>Huawei</p> 	<p>Asia Pacific Telecom</p>  <p>Telefonica</p>  <p>China Mobile</p>  <p>China Telecom</p> 	<p>Spanish Xanit Hospitals</p>  <p>Jeddah Municipality</p>  <p>Senegal E-government</p>  <p>Zimbabwe Revenue Authority</p> 	<p>Peking University</p>  <p>北京大学 PEKING UNIVERSITY</p> <p>Beijing Jiaotong University</p>  <p>北京交通大学</p> <p>Shanghai Maritime University</p>  <p>TAWAZUN RABDAN</p> 