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Trading
Solution



滙港通訊

Infocast Newsletter



為「滬港通」 來臨做好準備！

於2014年4月10日，香港證監會及中證監刊發聯合公告，宣布啟動「滬港通」項目，揭開中港股票市場發展的新一頁，同時亦為市場帶來驚喜。雖然兩地的相關部門需要六個月的準備時間，但業界已準備抓緊滬港兩地股市互聯互通所帶來的新商機，同時迎接新挑戰。

在「滬港通」項目下，港交所與上交所將實現兩地股票市場買賣盤相互傳遞，及設立相關技術基礎設施，從而讓各自市場的投資者能夠買賣在對方市場上市的股票。「滬港通」初期額度為北向總額度3000億元人民幣，南向總額度

為2500億元人民幣，以跨境交易的買盤淨額計算，可想而知項目將為兩地市場的交投帶來前所未有的刺激，亦為中港兩地未來的合作打下穩健的基礎。

在兩地交易所的推展下，項目將為業界帶來新的收入來源，項目的目的亦為兩地的投資者提供了一個可行、可控及可擴容的渠道直接進入對方市場，意味著在可控的情況下，項目未來的交易額度將有擴大的可能。然而，由於兩地交易市場的機制有別，業界亦已密鑼緊鼓地為軟硬件配置進行提升工作，務求能抓緊這個龐大的商機。

事實上，「滬港通」令兩地投資者對資訊的流通性尤其重視，故業界對證券交易平台的要求將愈來愈高，但有危亦有機，**滙港資訊已有充足準備及應用方案，全力協助券商客戶應付將於本年度十月份上線的「滬港通」，並會繼續維持先進及優質的服務，以促進中港證券市場的發展。**

Prepare for the “Shanghai-Hong Kong Stock Connect”!

On 10 April 2014, the Hong Kong Securities and Futures Commission (SFC) and the China Securities Regulatory Commission (CSRC) made a Joint Announcement regarding the in-principle approval for the development of the “Shanghai-Hong Kong Stock Connect” pilot programme. This programme will establish mutual stock market access between Mainland China and Hong Kong. The formal launch date is estimated to be in October 2014. Despite this, the securities trading industries on both sides of the border must immediately begin preparations to capitalize on the market opportunities from the Stock Connect, and simultaneously prepare for its upcoming challenges.

Under the “Shanghai-Hong Kong Stock Connect” programme, cross-boundary buy-sell securities trades can be executed between investors from the Hong Kong Stock Exchange and the Shanghai Stock Exchange. The two exchanges will also work to implement mutual technology infrastructure to enable the cross-boundary trades. Trading under the “Shanghai-Hong Kong Stock Connect” will, initially, be subject to a maximum cross-boundary aggregate investment quota, together with a daily quota. The “Northbound”

Aggregate Quota is RMB 300 billion. The “Southbound” Aggregate Quota is RMB 250 billion. Altogether, the “Shanghai-Hong Kong Stock Connect” sets a solid foundation, and signifies an unprecedented step towards enhanced co-operation between Hong Kong and China in the future.

The “Shanghai-Hong Kong Stock Connect” will bring new sources of revenue to the securities trading industries in both Hong Kong and China. Eligible investors will be able to directly trade stocks in the opposite market, improving ease-of-use and potential volume. However, bridging the gap will face difficulties due to the different mechanisms in the two markets, and the industry as a whole is hard at work to complete upgrades to hardware and software in order to capture this unique opportunity.

Inevitably, the new market opportunity also comes with rules and limitations that must be adhered to by investors, brokerages and suppliers. The “Shanghai-Hong Kong Stock Connect” emphasizes investor liquidity, with high thresholds and price limits set according to the risk alert board. **Infocast is dedicated to promote the development of Hong Kong's securities trading market, and has prepared a new application product compatible with “Shanghai-Hong Kong Stock Connect” that will be launched before October this year.**



「領航星」與「滬港通」 - 股票系統之銜接講座

Seminar

on the new trading ecosystem under "HKEx Orion" and "Shanghai-Hong Kong Stock Connect"

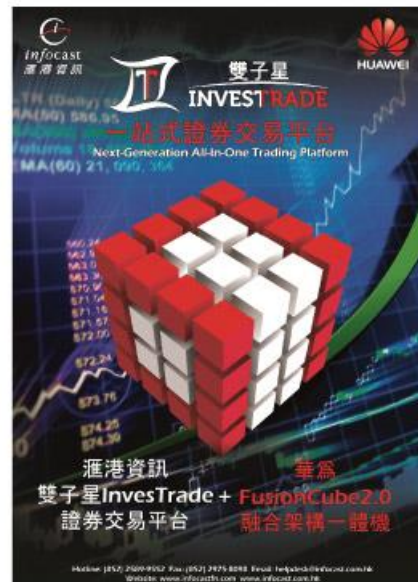
滙港資訊於上半年舉行了一系列活動，希望藉有關活動讓客戶對「滬港通」及「領航星」有更深入了解，迎接新變化發掘無限商機。

Infocast has hosted a series of events in the first half of 2014 on "HKEx Orion" and "Shanghai-Hong Kong Stock Connect", with the objective to help customers gain a better understanding of their market impact, changes and opportunities.

於2014年5月16日（星期五）在深圳龍崗阪田華為總部舉行，由香港中資證券業協會主辦，滙港資訊及華為協辦，旨在為中資證券商提供一個平台了解怎樣捕捉港交所領航星計劃及滬港通帶來的機遇。

是次活動反應熱烈，出席人士包括

香港中資證券業協會副會長江林強先生及其會員，香港交易所資訊技術科董事總經理聯席主管梁松光先生，華為技術有限公司IT雲計算產品線總裁任志鵬先生，華為技術投資有限公司企業業務部總經理盧永平先生，以及滙港資訊同仁、香港及中國的媒體。當日邀請了香港交



易所資訊技術科董事總經理聯席主管梁松光先生，為我們分享了領航星計劃及股票系統的銜接相關題目以及滬港通這熱門話題的相關資訊。

On Friday 16 May 2014, Infocast and Huawei presented a seminar on the new trading ecosystem under "HKEx Orion" and the "Shanghai-Hong Kong Stock Connect". The seminar was organized by the Chinese Securities Association of Hong Kong, and held at Huawei's headquarters in Longgang District, Shenzhen China. The seminar topic aimed to help Chinese market participants understand how to capture the opportunities presented by "HKEx

Orion" and "Shanghai-Hong Kong Stock Connect".

The event was well attended. Notable attendees included Mr. Jiang Lin-Qiang (Vice-President of the Chinese Securities Association of Hong Kong), Mr. Richard Leung (Director Co-Head and General Manager of Hong Kong Exchanges and Clearing Ltd. Information Technology Division), Mr. Ren Zhi-Peng (President of IT Cloud Computing Product Line,

Huawei Technologies Co. Ltd.), Mr. Lu Yong-Ping (General Manager of Enterprise Business Unit Investment, Huawei Tech Investment Co. Ltd.), Hong Kong and Chinese media were also in attendance.

In addition to Infocast, Mr. Richard Leung, CEO of HKEX, also shared his views on the new "HKEx Orion" platform and the convergence opportunities of "Shanghai-Hong Kong Stock Connect".



(前排左五): 香港中資證券業協會副會長 江林強先生
(前排右七): 香港交易所資訊技術科董事總經理聯席主管 梁松光先生
(前排左四): 華為技術有限公司IT雲計算產品線總裁 任志鵬先生
(前排右四): 華為技術投資有限公司企業業務部總經理 盧永平先生
(前排右六): 滙港資訊總裁 何詠思小姐
(Front row fifth from left) Mr. Jiang, Vice President of the Hong Kong Chinese Securities Association
(Front row seventh from right) Mr. Leung, Director Co-Head and General Manager of HKEX Information Technology Division
(Front row fourth from left) Mr. Ren, President of Huawei Technologies Co Ltd in IT cloud computing product line
(Front row fourth from right) General Manager of Huawei Technologies Co Ltd in Enterprise Business Unit Investment
(Front row fourth from right) Ms. Cecily Ho, President of Infocast Limited

講座亦介紹了滙港資訊及華為合作推出的一站式股票交易解決方案-滙港資訊的雙子星股票交易系統及華為的硬件FusionCube 2.0，達至「低時延、高效能」的優勢，為滬

港通作好充足準備。是次講座後，中資證券業協會會員對是次講座安排均表示滿意，並對雙子星股票交易方案表示感興趣。

The seminar also launched Infocast "InvesTrade", a collaboration between Infocast and Huawei to create a new all-in-one securities trading solution. InvesTrade combines Huawei's Fusion Cube 2.0 converged infrastructure with Infocast's proven trading engine to deliver a high-performance and

low-latency solution, complete with compatibility to both HKEx Orion and Shanghai-Hong Kong Stock Connect. After the seminar, attending members of the Chinese Securities Association of Hong Kong provided positive feedback on the seminar and on Infocast InvesTrade.



(中): 香港交易所資訊技術科董事總經理聯席主管 梁松光先生
(右): 華為技術投資有限公司企業業務部總經理 盧永平先生
(左): 滙港資訊總裁 何詠思小姐
(Middle): Mr. Leung, Director Co-Head and General Manager of HKEX Information Technology Division
(Right): General Manager of Huawei Technologies Co Ltd in Enterprise Business Unit Investment
(Left): Ms. Cecily Ho, President of Infocast Limited

滙港資訊夥拍 IBM

加入『IBM 雲聯盟』技術服務

Infocast partners with IBM to join the

“IBM Cloud Alliance”

to offer cloud services



左至右 (from left to right):
 JSoft Company Limited, Jacky Lee, Senior Business Development Manager
 Kinetix Systems Limited, Patrick Leung, Managing Director
 Microware Solutions Limited, Joseph Yang, Director of Professional Services
 Mobinology Asia Limited, Curtis Wong, Sales Manager
 IBM China/Hong Kong Limited, Chris Hui, Enterprise Sales Unit Manager
 IBM Greater China Group, Kerry Luo, Executive of Managed Services Provider (MSP)
 IBM China/Hong Kong Limited, Steven Choi, Executive, Integrated Technology Services
 eCom (Asia) Limited, Ryan Fong, Business Development Director
 Exicon Global, Stefan Rust, Founder & CEO
 ICO Group, Alvin Yong, Director
 Infocast Limited, Cyril Leung, Director of Solution Business

最近滙港資訊榮幸得到邀請成為IBM合作夥伴，並於2014年5月28日加入『IBM 雲聯盟』技術服務。滙港資訊及IBM均了解到「滬港通」政策即將於本年十月實行，我們藉此提供“滬港通-as-a-Service - 雙子星交易系統”，該系統有著強大的雲端功能及支援“Dynamic scaling”，提供一個企業級的專有雲端技術交易的應用方案，給予券商客戶最強大，最可靠，最安全和最靈活的服務，把握市場商機。

On 28 May 2014, Infocast joined the “IBM Cloud Alliance” to offer its services via IBM-Softlayer’s cloud-computing infrastructure in Hong Kong. The partnership was formalized at the “IBM Cloud Alliance Inauguration Ceremony” held on the day. With the launch of the “Shanghai-Hong Kong Stock Connect” in October 2014, IBM-Softlayer and Infocast have collaborated to offer a special version of Infocast’s new InvesTrade solution as a cloud-based service for cross-border stock trading under “Shanghai-Hong Kong Stock Connect”. This service provides the full

functionality of Infocast InvesTrade trading platform with the dynamic scaling of IBM-Softlayer’s enterprise-level cloud infrastructure. This “Shanghai-Hong Kong Stock Connect as-a-service” provides brokerages and end users a powerful, reliable, secure, flexible and easily implemented solution, designed to seize the market opportunities of “Shanghai-Hong Kong Stock Connect”.



左上 (Top left):
 Microware Solutions Limited, Joseph Yang, Director of Professional Services
 右上 (Top right): ICO Group, Alvin Yong, Director
 左下 (Bottom left): Exicon Global, Stefan Rust, Founder & CEO
 右下: (Bottom right):
 Ms. Cecily Ho, President of Infocast Limited, in a pre-recorded video shown during the event.

3D變種特攻：未來同盟戰首映禮

Infocast presents the 3D Premiere of X-Men: Days of Future Past



滙港資訊總裁何詠思小姐及同仁與券商客戶合照
Ms. Cecily Ho, President of Infocast, poses for pictures with attendees of the InvesTrade Movie Premier event.

為答謝客戶長期對滙港資訊的支持，於2014年5月22日假港鐵九龍站圓方 (Elements)舉行了首映禮活動，邀請了知名證券商出席以及查詢相關資訊，是次活動反應熱烈，有券商表示有興趣作進一步了解。

On 22 May 2014 Infocast celebrated the launch of InvesTrade, a new all-in-one trading solution, with a premiere of X-Men: Days of Future Past at The Grand Cinema, Elements. The event was well attended by invited members of Hong Kong securities brokerages, and during the event Infocast

took the opportunity to discuss market changes and the InvesTrade solution. Participant response was positive and many brokerages arranged for further consultation on InvesTrade.

每星期均舉辦茶聚分享會 Infocast hosts weekly InvesTrade Roundtables

今期題目：「滬港通」商機 This week's topic: Opportunities of Shanghai-Hong Kong Stock Connect



滙港資訊位於中環之體驗館
Infocast's Central Showroom at 22 Stanley Street

「滬港通」措施預計於第四季啓動，為幫助各券商對「滬港通」及「領航

星」兩大計劃有更深入理解及準備，滙港資訊在中環之體驗館每星期均舉辦「滬港商機茶聚分享會」，分享最新相關資訊，超過百間券商出席參與，有券商表示分享會幫助他們掌握「滬港通」措施配合業務需要。

The "Shanghai-Hong Kong Stock Connect" will be launched in October 2014. To help brokerages understand its impact, Infocast has been hosting weekly "InvesTrade

Roundtables" on the topics of "HKEx Orion" and "Shanghai-Hong Kong Stock Connect" at the Infocast Showroom in Central. The Roundtables serve as an opportunity for Infocast to share information on these two significant changes with participants. Thus far over a hundred brokerages have attended the Roundtables to gain valuable insight on their business needs and required preparation for "HKEx Orion" and "Shanghai-Hong Kong Stock Connect".

滙港資訊體驗館 Infocast launches Central Showroom



滙港資訊自成立以來，一直以客為先提供優質服務。為了讓客戶可於舒適環境中體驗滙港資訊的產品及服務，了解滙港資訊的解決方案。故於金融核心區--中環，特設客戶體驗館舉辦一系列活動，加深與客戶間聯繫建立長久合作機會。

茶聚邀請 Invitation to join Infocast InvesTrade Roundtable

要了解更多最新資訊，我們誠意為閣下準備「滬港商機茶聚分享」，於體驗館準備與你相聚：

Infocast cordially invites you to attend our weekly InvesTrade Roundtables, held at Infocast's new Central Showroom, on the new topic of "Shanghai-Hong Kong Stock Connect" to share the latest news and business insight on this industry programme.

Time 時間: 16:30 — 18:00

Venue 地點: 中環士丹利街22號登寶大廈2樓 (陸羽茶室旁)

Infocast Central Showroom, 2/F, Double Building, 22 Stanley Street, Central

Date 日期: 逢星期二及四, Every Tuesday and Thursday

Since its inception, Infocast has been committed to providing its customers with the best quality service possible. In order to be closer to the bulk of its customers, and also to provide a comfortable environment for holding client meetings and showcasing its newest products, Infocast has opened a brand new Showroom in the heart of Central, Hong Kong.

請即聯絡我們銷售經理 Angus Chu (852) 2589-9553，或電郵至sales@infocast.com.hk預留坐位及查詢有關資訊。為答謝各位出席茶聚，本公司將送精美禮品以示謝意，送完即止。

Please contact Infocast's Sales Manager, Mr. Angus Chu, at (852) 2589-9553 or e-mail us at sales@infocast.com.hk to confirm your attendance to the Infocast Roundtables.



「滙港導航燈」實用提示: Infocast investor Tips

「投資導航」內提供了「超買/超賣」工具，描述市場狀況之餘，啟發用戶趁市場超賣或超買時運用相反買賣策略，以達致獲利的目的。

Infocast investor includes an "Overbought/Oversold tool", which identifies stocks that are being overbought or oversold. The user may use these stocks as a guideline to create profitable contrasting trading strategies.

「技術投資建議」以常用指標即移動平均線(MA)及指數平滑異同移動平均線(MACD)，幫助判斷市場多重傾向及發現買入/沽出訊號，找出最好的買入賣出時機，再從超過1600隻上市股票中，根據利好及利淡信號多寡，快速篩選值博率高的股票，避免大海撈針善用投資時間。

"Technical Analysis (TA) Recommendation" is commonly used to identify the strongest buy/sell trading signals by using the moving average (MA) and the moving average convergence/divergence (MACD). These help to identify market trend by analyzing the detailed buy/sell signals of over 1,600 stocks. This feature significantly helps to save time in finding out stocks with potential.

「大手上板」數據幫助推斷股份後市屬利好或利淡。若成交價較先前的成交價高，顯示有大戶願意準備掃貨，股票有上升潛力，此為「uptick」。相反股價比上一手成交價低，即有大戶低價沽貨，行情可能偏淡，股價回落機會甚大，此為「downtick」。

"Block Trading" examines the activities of institutional traders and individual stocks in the stock market. It provides insights about the market sentiment of industry experts of a stock. A buying action with a higher price than the previous nominal indicates an "uptick", and a selling action with a lower price than the previous nominal indicates a "downtick".

「板塊異動」可給用戶解讀為將要變盤的前奏，此時潛在風險或機會將會呈現，用戶可考慮採用分批建倉的方式



逐漸沽出或買入股票。一般經典的方式是金字塔式建倉及倒金字塔式減倉。

Unusual Movement identifies any sudden increase in a stock's turnover. It also spots out trading opportunities for unusual large stock movements. Through monitoring recent volatility of different market segments, traders can better analyze risk and formulate better trading strategies.

滙港「雙子星」檔案:
Infocast InvesTrade Features



「雙子星」為自主開發及全面支援「滙港通」及「領航星」的交易平台，功能特點：

- 人民幣交易
- 綜合貨幣投資組合管理
- 提供新收費設定及計算
- 支援上海A股交易
- 綜合市場訂單狀態
- 交易前檢測，如不能沽空

Infocast InvesTrade is developed for full compliance with "HKEx Orion" and "Shanghai-Hong Kong Stock Connect", including the following notable features:

- RMB currency support
- Multi-currency portfolio management
- Fee adjustment and calculation
- Shanghai A-Share trading
- Market order status
- Pre-trade checking

「滙港資訊」 本年度所獲得的 獎項：

滙港資訊一直秉承『以客為本』的經營理念以滿足客戶全方位的需求，致力成為香港券商的合作夥伴，努力成果獲得業界肯定。

Infocast receives industry recognition for "customer-centric" business philosophy.

Infocast has received the following
Awards
this year:

榮獲<經濟一週>主辦
『實力品牌大獎2014』 殊榮
Winner of **Economic Digest's**
"Outstanding Brand Award 2014"

左起：資訊及軟件業商會主席王志強先生，滙港資訊解決方案業務主管盧忠民先生
Left-Right: Mr. Wong Chi Keung, Chairman of Information and Soft Industry Association (ISIA), and Mr. Anthony Lo, Head of Project Management, Solution Business of Infocast Limited.



榮獲新城財經台頒發
『卓越聯動式證券交易系統品牌』 殊榮
Winner of **Metro Finance**
"Excellent Brand of Integrated Solutions
for Securities Trading 2014"

左起：滙港資訊總裁何詠思小姐，王英偉先生
Left: Ms. Cecily Ho, President of Infocast Limited, together with Mr. Wong Ying Wai.



HONG KONG
Leaders' Choice
香港企業領袖品牌2014